

Mulhearn Associates

Just the Facts ...

252-255-1033

tmasearch@charter.net

www.mulhearnassociates.com

Mulhearn Associates offers over 30 years of experience in Talent Acquisition

Services:

- Contingency Search
- Retained Search
- Contract and Temporary Staffing
- Workforce Talent Research
- Contract Recruiting and Sourcing
- Outplacement Counseling and Assistance
- Customized Services

Business Sectors and Industries:

- Defense
- Energy
- Electronics
- Consulting
- Automotive
- Chemicals

Recruitment Specialties:

- Engineering- Mechanical, Electrical, Manufacturing, Quality, Reliability
- Contracts Management
- Export Compliance
- Procurement, Subcontracts, Purchasing, Supply Chain Management
- Continuous Improvement, Six-Sigma, Lean
- Software Development
- Business Development, Marketing, Proposals
- Program Management
- Business Analysis, Financial Analysis, Strategic Analysis

Our goal at **Mulhearn Associates** is to make your life easier

Staff:

Thomas E. Mulhearn –President and Founder

Carole D. Mulhearn- Vice President and Director of Communications

Meghan S. Mulhearn- Senior Search Associate

David J. Lynch- Research Associate

Method of Operation:

- Analyze and identify search potentials and challenges
- Research the talent pool, including both active and passive candidates
- Conduct in-depth candidate prescreening
- Ensure that candidates are committed to changing jobs.
- Set up phone interviews and personal interviews
- Conduct detailed post- interview follow-ups.
- Keep in touch with candidates; impart information; deliver good or bad news
- Conduct reference checks as requested
- Pre-close offers
- Ensure a smooth onboarding process through regular contact with candidates

- **Mulhearn Associates is proud to include the following businesses in our list of satisfied clients**

3 E Technologies International

JDS Uniphase

3-Com

John Deere

Alliant TechSystems- Radford, VA

Noblis Corporation

Alliant TechSystems, Lake City, MO

Northrop-Grumman

Booz Allen Hamilton

Orbital Sciences, Inc.

Cable & Wireless

Pulse Communications

Data Direct Networks, Inc.

Raytheon

Datapath Division of Rockwell-Collins

Sensorcom, Inc.

DRS Technologies

Spacenet, Inc.

Dynatech

Spirent Communications

Eastman Chemicals

Sprint

Eaton Corporation

TASC, Inc.

EF Johnson, Inc.

Tellabs

GE Fanuc

The MITRE Corporation

General Dynamics

Thermo Radiometrie

Hughes Network Systems

Timeplex

ICF International

URS Corporation

Institute for Defense Analysis

US Airways

ITT Advanced Engineering and Sciences

Wabtec Railway Electronics

ITT Defense

ITT Night Vision and Imaging

ITT Power Solutions

Here are samples of searches in a wide variety of specialties and locations which have been successfully completed by **Mulhearn Associates**

Contracts

- Director, GSA Federal Contracts - Multinational Government Contractor, Maryland
- Contracts Managers (4) - Defense Electronics Contractor, Virginia
- Manager of Contracts - Defense Munitions Contractor, Missouri
- Federal Contracts Manager- DOE "Green" Hybrid Vehicles R&D, Michigan
- Contracts Specialists (6) - Federal Government Consulting Firm, Virginia
- Contracts Managers (2) - DoD Contractor- Electronic Communications, Georgia
- Export Compliance/ITAR Specialists (2) – DoD Manufacturer, Virginia and Missouri
- Manager, Contract Administration - DoD Electronics Manufacturer, Massachusetts
- Contracts Manager - Defense Contractor, Missouri

Subcontracts/Procurement

- Subcontracts Manager - DoD Products Manufacturer, Virginia
- Senior Buyer/Supply Chain Manager - DoD Electronics Contractor, Virginia
- Purchasing Manager - Government Electronics Contractor, Massachusetts
- Commodity Manager - Chemical Company, Tennessee
- Materials Manager - Major Manufacturer, Maryland
- Senior Buyer - Large Equipment Manufacturer, Illinois

Engineering and Information Technology

- Electrical Engineers- Digital Design (2) - Commercial Industrial Products, Maryland
- FPGA Hardware Engineers (3) - DoD Electronics Company, Virginia
- Vehicle Power Mechanical Engineer - Power Systems Company, Massachusetts
- Embedded Software Engineers (13) - Commercial Wireless Products R&D, Maryland
- Firmware Engineers (2) - Commercial Storage Products, Maryland
- Real Time Software Engineers (4) - Telecommunications, Maryland and Virginia
- Structural Engineers - Satellite Company, Virginia
- Project Engineers - Aerospace Company, Connecticut
- RF Design Engineers - Satellite Communications Company, Georgia
- Java E-Commerce Software Engineers (2) - Consulting Firm, South Carolina
- Engine Structures Engineers - Aerospace Company, Connecticut
- Systems Engineers - Aerospace Company, Virginia
- Information Security Engineers – not-for profit Research Institute, Virginia

Manufacturing, Quality, Process Improvement, Six-Sigma

- Plant Reliability Engineer – Chemical Plant, Virginia
- Senior Facilities Engineering Manager – Electronics Manufacturer, Georgia
- Director of Factory Operations - Heavy Equipment Manufacturer, Iowa
- Director of Quality – Industrial Products Manufacturer, Maryland
- Director of Process Improvement – Chemical Manufacturer, Virginia
- Process Improvement Team Lead – DoD Munitions Manufacturer, Virginia
- Six-Sigma Specialist – Defense Electronics Surveillance Company, Virginia
- Supplier Quality Engineer – Power Electronics Manufacturer, Massachusetts

Program Management, Business Development, Financial Analysis and Miscellaneous

- Senior Program Manager (2) – Defense Satellites, Georgia
- Business Development/Sales Manager – Consulting Firm, Maryland
- Senior Business Developer – Systems Engineering Consulting Firm, Pennsylvania
- Sales Manager - Scientific Research Firm, Maryland
- Proposal Manager – International Construction Firm, Maryland
- Government Financial Analyst – Aerospace Firm, Virginia
- Project Control Manager – Consulting Firm, Virginia
- Project Cost Accountant – DoD Research Firm, Virginia
- Budget Analysts - Army Consulting Firm, Virginia
- Director of Security – Defense Electronics Firm, Virginia

Our job is to find the right candidate for your key position.

We're ready to focus on you.

Thomas E. Mulhearn

President

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Recruiting ... Search ... Consulting

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